

## Message Text

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ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-05 RSC-01 /017 R

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DRAFTED BY: COM/OED/MEPD/JLSMITH

APPROVED BY: EB/OCA/REP:LAKLIEFORTH

COM/OED/MEPD/MWELLS, DEP DIR

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R 092104Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY SAN SALVADOR

AMEMBASSY GUATEMALA

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E.O. 11652: N/A

TAGS: BEXP, ES, GT

SUBJECT: MAJOR PROJECTS: COMALAPA AND GUATEMALA AIRPORTS

REF: SAN SALVADOR'S 2759, AND GUATEMALA 5771, PREVIOUS

1. MAJOR EXPORT PROJECTS DIVISION CONTACTED BY MR. LINDY JOHNSON OF GENERAL AIRPORT DEVELOPMENT COMPANY, SUBSIDIARY GENERAL RESERACH CORP., WESTGATE RESEARCH PARK, MCLEAN, VA. 22101, WHO PLANS VISIT EL SALVADOR AUG 13-16, GUATEMALA AUG 17-23, FOR DISCUSSIONS RE SUBJECT AIRPORTS. GENERAL AIRPORT DEVELOPMENT COMPANY IS NEWLY-FORMED GROUP WHICH IS AGGRESSIVELY SEEKING AIRPORT DESIGN AND/OR TURNKEY CONTRACTS. WE UNDERSTAND FIRM'S PERSONNEL LARGELY SPICALISTS FORMERLY EMPLOYED BY NORTHRUP AIRPORT DEVELOPMENT COMPANY.

2. FOR GUATEMALA: JOHNSON STATES HE INTENDS CONTACT LOCAL SOURCES FOR GENERAL DISCUSSIONS ON AIRPORT STATUS, WILL CALL ON EMBASSY FOR BRIEFING.

3. FOR EL SALVADOR: MEPD UNDERSTANDS GENERAL AIRPORT DEVELOPMENT COMPANY HAS BEEN APPROACHED BY SALVADOREAN GROUP SEEKING DEVELOPMENT TURNKEY PROPOSAL FOR COMALAPA.

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JOHNSON HAS BEEN INFORMED OF SUBSTANCE RECENT EMBASSY

REPORT THAT JAPANESE PROBABLY HAVE INSIDE TRACK WITH  
CONCESSIONARY FINANCING. COMPANY NEVERTHELESS INTERESTED  
PURSUING BUSINESS, JOHNSON PLANS VISIT EMBASSY FOR BRIEFING.  
DECONTROLLED FOLLOWING AUGUST 9, 1975. KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 09 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** cunninfx  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
**Drafter:** COM/OED/MEPD/JLSMITH  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** SAN SALVADOR'S 2759, AND GUATEMALA 5, 771, PREVIOUS  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** cunninfx  
**Review Comment:** n/a  
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**Review Date:** 10 SEP 2002  
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**Review Transfer Date:**  
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**TAGS:** BEXP, ES, GT  
**To:** SAN SALVADOR GUATEMALA  
**Type:** TE  
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